

On the safe side of your career.

Specialist Global Sales Support & Coordination (m/f/d) Europe-wide

Tasks

- You support in the preparation of international commercial offers and coordinate the response to global tenders
- You interface with all necessary internal stakeholders to follow the global opportunity management process
- Furthermore you support in the preparation of presentation documents (Pitch & Client Prospecting)
- You prepare and update the document database in order to industrialize the preparation of commercial offers
- The Synthesis of business cases / customer references is also part of your tasks
- You prepare the animation of Master Service Agreements (MSA) and global service communities

Qualifications

- Post-graduate degree from a Business School or University
- Experience in international sales/trade and customer orientation
- Strong in Microsoft office (especially Powerpoint and Excel)
- Proactivity, strength of proposal, taking initiative as well as good interpersonal skills; international working experience preferable
- Ability to work both in a team and independently
- Fluent in English and German, skills in another language would be appreciated

Safety meets knowledge and passion - that is why you can also rely on us as an employer and we provide safety in your life. In addition to an attractive salary, comprehensive social benefits and a company passion, we also provide you with the opportunity to work independently and take on responsibility from an early stage. We stand for many and varied career options and invest in your further development.

DEKRA has been active in the field of safety for almost 100 years and ensures safety on the road, at work, and at home. As one of the world's leading expert organizations, the company currently employs around 47,770 people in approximately 60 countries on all five continents. With qualified and independent expert services, they work to achieve the company's vision that DEKRA will be the global partner for a safe, secure, and sustainable world.

In case of further questions please mention the Job ID DE50597804-01 and contact:

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